



BALTIMORE  
**SUMMER  
FUNDING  
COLLABORATIVE**

**Bidders' Conference: SFC  
REI Training Providers  
October 14, 2021**

# Agenda

- Welcome and Introductions
- Project Overview
- Overview of the SFC
- Specifics of the RFI
- Q&A

**\*Please note that this session will be recorded and posted online at [bmoresfc.org](http://bmoresfc.org).**

# Project Overview

- The **Baltimore Summer Funding Collaborative** (SFC) is seeking an experienced Race Equity and Inclusion (REI) training provider to offer trainings for Collaborative members and staff members of Baltimore's Promise (BP), the organization serving as the SFC's administrative backbone.
- Trainings will take place between January-July 2022.
- The Baltimore Summer Funding Collaborative will consider proposals budgeted up to \$30,000.
- The deadline to submit a proposal via [Formstack](#) is Monday, November 8, at 5:00 PM.
- The full RFI is available online at [bmoresfc.org](https://bmoresfc.org).

# Overview of the SFC Today

The **Baltimore Summer Funding Collaborative** is a partnership between 14 public, private, and nonprofit organizations that supports high-quality summer programs serving children and youth from low-income backgrounds in Baltimore City.

# How Did the SFC Begin?

- **Founded in 2015** to reduce the application burden on summer enrichment providers by establishing a shared application, review process, and final report between the three biggest summer funders (at the time).
- **Three funding partners in the beginning** (Weinberg, Casey, and Family League) – has grown to over 10 funders.
- **Envisions a sustainable summer program landscape** in Baltimore that provides a range of choices, including enrichment, academic support, youth work opportunities, and safe places for youth to spend their days.

# Goals of the SFC

- **Coordinated funding** maximizes seats available
- **Common application and final report** reduces burden on providers and decisions are made earlier
- **Central data collection** helps coordinate the summer system in Baltimore City

# How the SFC Works: Funding Partners

- The Abell Foundation
- The Annie E. Casey Foundation
- Bloomberg Philanthropies
- Baltimore Children and Youth Fund
- Clayton Baker Trust
- Constellation
- Family League of Baltimore
- France-Merrick Foundation
- Richman Family Foundation
- The Harry and Jeanette Weinberg Foundation
- The Hinkey-Benson Family Fund
- Lockhart Vaughan Foundation
- Joseph & Harvey Meyerhoff Family Charitable Funds
- United Way of Central Maryland

# How the SFC Works: 2022 Administrative Backbone

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PROMISE

## Administrative Backbone

*Coordinate* grantmaking, data collection, data analysis, applicant technical assistance, grantee professional development, networking events, youth feedback

# How the SFC Works: Commitment to Equity

- “Race equity and inclusion” is a **core value** of the Collaborative
- Historically, the Collaborative has **operationalized** this value by:
  - Holding an open Request for Proposals process with access to free technical assistance
  - Distributing funding across the neighborhoods and youth populations with the greatest need
  - Ensuring that a diverse range of programs is available to youth ages 0-24
  - Coordinating funding decisions to maximize the fulfillment of whole program budgets

# REI Trainings: Desired Results

- Establish a shared understanding of foundational terms related to REI that inform the SFC's definition of "equity" and approach to addressing equity considerations within the Collaborative's work
- Learn about Baltimore's history of racial inequity and its impact on youth
- Understand causes and manifestations of systemic bias within philanthropic institutions and learn about best practices for grantmaking with a racial justice lens
- Complement REI trainings being conducted at the individual and foundational level with trainings that are specific to our work as a collective and as philanthropic practitioners

**By participating in REI trainings, the Collaborative will be better able to identify opportunities for and enact process changes that yield more equitable funding practices.**

# REI Trainings: Desired Skills and Experience

- Experience facilitating team-building exercises that cultivate open, transformative relationships
- Experience working with organizations to build a clear and shared understanding of key concepts such as racial equity, types of racism, implicit bias, privilege, and oppression
- Experience facilitating REI trainings with individuals with a range of prior exposure to REI work
- Experience facilitating effective REI trainings in-person and in remote/virtual settings

**For a complete list of desired skills and experiences, please read the [full RFI](#).**

# REI Trainings: Timeline

- **November 8** – RFI closes at 5:00 pm
- **By December 1** – Baltimore’s Promise issues award letter for RFI
- **By January 15** – REI training provider begins developing workplan in conjunction with Baltimore’s Promise
- **January- July 2022** – REI Training Provider conducts training sessions
- **July 2022** – REI Training Provider concludes training sessions and provides all deliverables

# REI Trainings: Proposal

- Cover Page (Name, Business Name, Contact Information)
- Letter of intent, maximum of 10 pages
- CV or resume and short biography of key staff
- Three professional references
- Estimated hours and project budget

# General Tips

- Read the [RFI](#) in full before starting the proposal.
- Proposals and supporting documents will be submitted via an [online application](#).
- The system will check that you have completed all required fields before you submit the application.
- Keep the link to your saved application – the SFC cannot reset it.
- Plan to submit the application early. The SFC will not accept late applications for any reason, including technical issues.

# Q&A

- Thank you again for joining us today. Please ask any questions that you may have.
- A recording of this meeting will be posted on [bmoresfc.org](http://bmoresfc.org).
- BP will answer substantive questions about the RFI until 12:00 PM on Friday, November 5th. All substantive questions will be answered in written form and posted online at [bmoresfc.org](http://bmoresfc.org).
- The Q&A document will be posted by 5:00 PM on October 18th and will be updated by 5:00 PM on November 5th.

# Questions & Contact Info

**Shoshana Davidoff-Gore, SFC Program Manager**

[shoshana@baltimorespromise.org](mailto:shoshana@baltimorespromise.org)

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